

From Sally Dougan – November 17, 2004

Hi All – Since I am the person who keeps talking about a meetings/programs resource bank for all the chapters to use as a reference point, I've felt that it is incumbent on me to start this ball rolling with content. And so, here below – finally -- is a start on a topic info bank – perhaps to be posted on the ACP International website. - Best regards, Sally

Best meetings New York Chapter -- NYACMP

1) RESOURCES: “Swap ‘til You Drop: The Resource “Swapathon”

Welcome back for a new season! Come join your colleagues and friends for our kickoff meeting on Tuesday, September 16th, “Resources: “Swap ‘til You Drop Night””, in what promises to be a highly interactive, information-rich and fun evening!

We have all been impacted by the difficult economic environment in some way, whether it is the stress of working too much, or the stress of uncertainty in our careers and potentially not working enough. Some members are becoming sole practitioners unintentionally!

What better way to start the *NYACMP* year than by supporting ourselves and each other with a “big information swap meet” on resources, supports, tools, tips, providers, and a host of other valuable pieces of information that can benefit us professionally and personally over the coming year?

Share every kind of resource which could be useful to your friends and colleagues in support of their business or personal well being – from web designers and computer experts to best druggists, image consults, and dog walkers. Use the forms attached for listing your recommended services and resources and their contact info. (*Sep 2003*)

2. Diversity - Multicultural and Gender Issues in Career Counseling: Keys to Increasing Cross-cultural Counseling Skill (Our Diversity program was a knockout! – We are proposing that it and this panel be considered as a program for the ACP International Conference in Chicago in April) - Participating: Enrique Garcia, Ida Davis, and Jane Hyun

NYACMP is pleased to present a panel of three specialists in cross-cultural coaching, management development, and diversity consulting for our November meeting!

It is increasingly important on all levels among leaders, managers, staffers and us to broaden our awareness of multicultural issues and to learn how to navigate the expanding and diverse workplace and living space.

The November program will assist us in working and living with more cultural awareness - and working more effectively with our diverse client base. We will begin with an interactive and insightful exercise, followed by our panelists' presentations where we will receive food for thought on the key facts, attitudes and perspectives of multi-cultural issues, along with some techniques for increasing our cross-cultural counseling skills. Come join this distinguished panel in what will be a lively and enlightening discussion! (*Nov 04*)

3. Global Issues Impacting the Career Services Profession Today - Facilitating: Jay Colan, Sally Dougan, and Michele LoBianco

Come to hear some of the key issues and hot topics raised at the ACP International’s annual conference in Venice in May. We will highlight the background information and global perspective and then give greater detail on the subjects that are likely to have the most impact on career services professionals now and in the future.

We’ll follow the information portion of the meeting with small group break-out sessions where we will discuss the impact of these facts and developments on the work we do with our clients – with special focus on what new business opportunities we can foresee going forward.
(Sep 04)

4. The DiSC Assessment – A New Look (Co-Sponsored with International Coach Federation – NYC) Presenter: Alicia Smith, "The DiSC Ninja™" Coach/Consultant, Trainer

We are privileged to have Alicia Smith, DiSC Ninja™, come to New York (from Montana) to address this joint meeting of the *NYACMP* and the NY chapter of the ICF.

Come to hear this impressive coach, trainer, teacher tell us all about the DiSC assessment. In her extremely articulate way, Alicia will talk about DiSC -- background, most appropriate uses, real-life report examples, live feedback/interpretation demonstration, case studies where DiSC has impacted career and other decision-making, comparisons with other assessments (e.g. MBTI), related assessments in the DiSC family and more!

It doesn't matter where you come in on this one -- from knowing nothing about the DiSC assessment, all the way to being knowledgeable practitioner -- there is something for everyone in this session. See www.aliciasmith.com. (Oct 04)

5. Current and Future Trends in the Career Management Industry.

Panelists: Alan Pickman, Harriet Greisser, Gwen Krause, and Lindsey Levine.

A panel of experts discusses where the business is now and where the opportunities may be for the future from outplacement to executive coaching, training, organizational development and private practice

The format will be informational with lots of times for questions for the panel. Don’t miss taking advantage of the assembled brainpower of these top career management players!
(Oct 2003)

More . . .

6. Executive Coaching – The State of the Art, the Qualifications and the Credentialing Question.

Join this group of representatives from coaching, human resources, training organizations to discuss the ins, outs and opportunities of a field which has grown substantially both in size and in lively debate over its validity as a discipline governed by accepted standards and codes.

Representatives of five coach training schools will tell us about their programs -- and graduates of their programs will be on hand to comment about their experiences in the programs.

(Nov 2003)

7. The “Morphed” Among Us (The Holiday Party 2003)

Featuring Fun, Friends, Wine & Cheese, Fruits, Myriad Refreshments and a look at possibilities for a *New You!*

Sharing are **Enrique Garcia, Ruth Washton, Sylvia Flood and Christy Brown**

Here to tell the tales and share their experiences are some of our colleagues who have used their terrific career management talents and skills to morph into different or quite expanded careers! It's a great way to come into the Holiday season and year-end – with thoughts of expanded possibilities and new horizons ahead!

(Dec 2003)

8. I Remember You! Branding you and your business. (The Holiday Party 2002)

Dave Buck, President, Coachville.

It's all about You! Let Dave help you find your own voice. Dave is a well known and accomplished coach and trainer who has helped numerous coaches identify and “own” the qualities which make them unique and which form the basis for their special “brand”. He urges us to celebrate (even flaunt) our quirks and use them to advantage.

Dave will take the group through a 4-page working tool that includes the Brand model, the You Model, and finally the Strategy model. The last piece is based on value, venue and visibility: decide how you will be heard – usually either speaking or writing – then just turn up and Shine!

A great message as we get ready to end one year and begin anew!

More . . .

9. Pre-Spring “Organizational Uplift” Event: Work Smarter, Not Harder...! Time & Technology Tips for Professionals with Home Based Businesses - Jan Jasper – Author, Speaker, Time & Technology Expert!

Not just for those with home-based businesses! You won't want to miss hearing this organization, time management and productivity whiz who will teach us methods for staying on top – or ahead – of our work. While Jan primarily targets professionals with home-based businesses, her strategies are equally effective for all of us with “organizational challenges” in corporate, personal home offices or other settings!

Jan is author of *"Take Back Your Time: How to Regain Control of Work, Information, & Technology"* (St. Martin's Press) (Feb 03)

10. Behind the Job Board Curtain - Peter Weddle, Publisher, WEDDLES

As career professionals today, we must keep up with the latest and most effective career tools and resources that will be of most beneficial to our clients. Here is your opportunity to hear from someone who knows all there is to know about online job boards and career portals! Do you know that there are over 40,000 specialized job boards out there?! *What are the best job boards and career portals currently operating online and what makes them better than others? Are executive recruiters really using them, and if so, how? How can you navigate chat rooms to effectively “strut your stuff” without anyone knowing you are looking to be “found”?*

These are just a few of the provocative questions that **Peter Weddle** will answer at the **NYACMP** April program. Peter publishes an informative newsletter, is thought of as an industry guru and has appeared on many television programs including *The Today Show*, *Good Morning America*, and *Bloomberg Financial News*. See Peter's website at www.Weddles.com. (April 04)

11. Advanced Strategies in Career Coaching. (Co Sponsored with NY – APT) - Judy Rosemarin and a distinguished panel including Peter Prichard and Bill Cuddy

Judy, an executive coach, *NY Post* columnist, and NYU faculty member will head this panel of career consultants from inside and outside corporations in discussing how, when and why they use particular assessments, tools and techniques. They will talk about the pros and cons of using various assessments in addition to or instead of the MBTI in differing circumstances, and will also share other tips to enhance the career coaching process.

12. Overview of Two Popular Assessments - 16PF: Chloe Clark, Right Management Consultants / DiSC: Phyllis Weiss Haserot, President, Practice Development Counsel (March 04)

Best meetings New York Chapter -- NYACMP: Addendum - Dec 2004 onward

1. NYACMP Holiday Party Featuring the "Originals"

A special feature of this year's festive Holiday event will be a gathering of some of our esteemed "Originals" . . . friends and colleagues who back in the early 1990's were pivotal in the birth of the outplacement business as well as in the establishment of the NYACMP, our New York Chapter of the Association of Career Professionals International, once known as the IAOP, or International Association of Outplacement Professionals.

We look forward to hearing "Originals" share how they have changed and adapted as the Career Management field has evolved. We are sure to get an interesting historical perspective on the NYACMP – but also gain insights on some of the different paths taken, and the "out of the box" things that these "Originals" may be doing to enrich both their professional and personal lives. Contributions from other "Originals" attending the meeting will be encouraged and welcome!

We invite you to come and share in this special event. It's a great way to welcome the Holiday season, expand your horizons, and reconnect with friends and colleagues! (Dec 2005)

2. How to get Hired by Corporations: The New Way to Make an Airtight Business Case for Career Interventions! - Presenter: David Rottman, JPMorgan Chase, Individual

Advancement Practice Executive, responsible for advancing top talent, women and minorities throughout the firm, and **Manager, Career Services**, the country's largest corporate career services department.

David is founder and past president of the Career Counselors Consortium, as well as being instrumental in founding NYACMP and its parent organization, now the Association of Career Professionals International.

Imagine that you are a Line of Business manager (or an HR generalist), with tough business goals ahead of you for the coming year, and you have to make a decision about how to spend your dollars for career interventions. Your budget is limited, of course. Two experienced career consultants submit their credentials to you.

The first says: "My expertise is in helping people clarify their goals, develop a pragmatic roadmap for their career, and find satisfying work." The second says: "My expertise is in providing employees with the tools and resources needed to originate, structure and execute business-based initiatives that win new business, increase revenues, or save costs."

Since you are a savvy manager, you want to hear more before you make your decision.

You are invited to hear more, and find out to how to make an airtight case for getting hired by corporations. David's topic is the subject of a great deal of focus in the career services industry today - and if you know David, you will know that it's going to be a stimulating, thoughtful, and well-argued session! Listen up and learn. (Jan 2005)

3. HR PANEL: Internal Career Planning and Development Initiatives in Organizations Today

Please join us for a panel presentation of senior Human Resources professionals from New York's leading companies as they discuss Career Planning and Development within their organizations.

The panel discussion will include *career initiatives being developed, the organizational approaches, results, benefits and challenges of such initiatives, as well as the kinds of internal/external resources utilized in the process.* **We are delighted to be joined by the following Senior HR professionals as our esteemed panel:**

- 1. Joann Eisenhart**, VP, Human Resources, Worldwide Development, **Pfizer Global R&D**
- 2. Diana Sacchi-Martinovic**, Executive Director - Talent Management, **Avon Products, Inc.**
- 3. Stan Smith**, National Career Director - Next Generation Initiatives, **Deloitte & Touche**
- 4. Lisa Daniel Wong**, Corporate VP - Career & Organizational Development, **UBS Wealth Management**

Come join in this informative discussion, and have your questions answered during the Q&A session following the presentation.

(Feb. 2005)